



# Glen Allen Youth Athletic Association

www.GlenAllenSports.com

Meeting Agenda + Minutes – 1/17/22 6:30 p.m.

- **Call To Order & Attendance Alyssa Von Herbulis** o **Attendance Summary:** in attendance, **Absent 4**  
**Claire and Patty and Howard and Ryan Hinton**

President Alyssa Von Herbulis	Director of Softball Jennie Davis	Dir. of Admin Claire Sutton
Director of Baseball Adam Lind	Asst. Dir. of Softball Jim Wheaton	Concessions Amanda Smith
Baseball ops non - voting Nick Chavis	Director of Basketball: Andrew Langua	Dir.of Sp.Events Katie Ratchford
Asst. Dir. of Baseball Michael Roper /Robbie Nester	Asst. Dir. of Basketball: Howard Turner	Dir. of Communications Daniel Riddle
Director of Membership Bobby Shockley	Vice President Scott Paciocco	Director of Equipment Ryan Hinton
Dir. of Bldgs/Grounds Philip Cook	Secretary Patty Callahan	Treasurer Stacy McPherson
Director of Field Ops John Von Herbulis		Director of Sponsorship Amanda Cook
		Immediate Past President Sean Connor non voting member

- **Guests in Attendance: None**

- Welcome Katie Ratchford, new Director of Special Events

- **Meeting Minutes approval and Electronic Votes between Board Meetings:**

- Approve 11/5/21 Meeting Minutes
- Jennie motioned to approve
- John and Bobby to approve
- Meeting Minutes approved

- **Program Reports**

- o **Basketball Report:**

Andrew Langua→ Basketball going great. Good TEAMS. Instructional started Saturday 2/15. Rescheduling games from 2/16 due to weather and HCPS Cxl games. Spirit wear information went out- 5 orders so far. Did another push with FB. Finalizing an All Star weekend, fun/game/challenge skills. Addition of Beaverdam and Rockville teams was a good one. Positive Experience.

Howard Turner

- **Softball Report**

**Jennie Davis - Alyssa on board with outdoor tryouts 2/27 and use Rockit as a back up. Stay in contact with Rockit. Having 2 different options due to COVID is a great move.**

**Jim Wheaton - Jim sent game and practice ball order to Ryan and he ordered those. Order Jerseys ASAP for shipping. Equipment- Jim will look this month and determine what we need. Sooner the better, get it to Ryan.**

**Flyers in HCPS right before Xmas. We may be able to hit up preschools for quick ball. Katie requested hitting up Private schools as well i.e. Lourdes. Alyssa to check on Lourdes.**

- Follow Up From Last meeting:
  - Jug machines are not in working order- **all 3 inoperable. Look old, Jim couldn't pull a date off of them.**
  - Need practice balls for spring
  - Meet w/Donnie Phillips at Disco for jerseys for spring
  - One more equipment check in next week so should have it by next meeting
  - Alyssa:
    - Ryan equipment shortage - may want to use the leftover Dicks to go ahead and buy balls, etc.
    - Looking into some items that may have been buddy ball, etc. trying to determine if Glen Allen items/not? Jim mentioned several items out of date and need to be cleaned up.

#### **O Baseball Report Robbie Nester/Nick Chavis/Michael Roper**

- **Current numbers stand at 302 players. I'm not sure how to pull up last season's stats, but I'll keep trying.**
- **Comp Tryouts will wrap up tomorrow night. Notifications will go out either Wednesday or Thursday. Majors draft is Tuesday night @6:30 at Rockit, Minors is Wednesday @ 7:00 at JBP.**
- **Potential for Summer/Fall Competitive league to help raise money.**
- Travel baseball-other options to make up money
  - Follow up from last meeting:
    - **Some Umps and some Coach issues with the internal ump's: Action: → Working with Melvin on UMPS. Minors and Major Comp for Melvins Group. Issue is supporting the UMPS. Rookie division UMPS are Authority and Managers need to be made aware, they (mgrs) don't make the calls.**
      - Robbie will come back with options
      - Scott to clean up Arbarter system so don't have to pay for people no longer applicable
      - Some sort of training on how ump's can give board feedback on parent real time
      - Robbie talked to Chris McCook about merging training with our folks and their folks. That will not be an issue and will get with Scott to see how many of our "folks" we have. Need to determine the date.
- **Buildings and Grounds / Field Operations Philip Cook/ John Von Herbulis –No updates as of today. Will have time to run up next week to check on "things" needed etc... Everyone who is up there- take a list of issues that need to be addressed right away as well as "wish lists" Alyssa needs measurements on metal roofs and friend who may be able to donate/discount roofing on press boxes.**
- **Scoreboards- were sent in for repair. Those should be in working order. Incentives for kids to help**

- “clean up” after games/practices. i.e Snow cones etc..
- **We need contractors to give us an estimate on a new/replacement shed. Jennie has someone and will reach out- Chris Kaldian.**
- **Concession stand is original- needs work on front. “Refreshing the overall building area”**
  - Follow up from last meeting:
    - Met w/Travis Henderson about repairs waiting to hear back. Going to do some winterization (turn off water into bathrooms, etc.)
      - Talked to dan scratch (sp? ) about improvements He said get estimates to get a wish list.
    - Committee to put to use in spring:). Instead of just john and phillip would have a committee to contribute.
- **Concessions Amanda Smith**
  - **-Grease company needs to be called for pick up.--> Alyssa sent Katie a note while on the meeting.**
  - **- I am going to need county’s help with cleaning the fryer at RFP baseball.**
  - **- I plan to start ordering inventory in February to begin stocking up**
- **Travel League Update Melvin Slough / Brian Harris**
  - See above notes
  - Trying to wrap up finances, etc. expected \$4k to \$4,300 profit.
  - They do not want to renew contract
  - **Action: baseball and softball ops to brainstorm on options to make up lost revenue**
- **Equipment Report Ryan Hinton**
  - **Uniforms for baseball ordered other than COMP and as soon as we have the information for those. Game balls - ordered thru Disco and Practice will be this week thru DicksU**
- **Administrative Reports**
  - **Secretary Report:** Nothing
  - **Vice President Report Scott Paciocco**
    - Insurance renewals: Scott: director and officer policy tripled Alyssa, Stacy, Scott, etc. working on this. Put together a summary on this. Scott will continue to work with Jessica on this to ensure all the numbers/data are accurate. Numbers are a little skewed due to COVID, etc. **Updated and Paid.**
      - Scott still working w/jessica on numbers
      - Budget item will be higher than it was-total increase for all insurance 8% not include arbiter
    - Arbiter renewal: cleaned up names and decreased by 30%- **Paid**
    - Umpire stuff is still in motion: Babe Ruth does come down and train sometime in February timeframe at the library, etc. Some of the state officials come down, etc. might be a good idea to include with McCook’s training. Will coordinate offline on sessions.
      - New resource Julio-professional umpire in Puerto Rico.
- **Communications Report Daniel Riddle :**  
Will ramp up emails for registration
- **Sponsorship Report Amanda Cook**
  - Banners down and we have a new sponsor
- **Treasurer’s Report Stacy McPherson**
  - Follow up from last meeting: payout from raffle
    - 3 out of 5 have been paid→ **Everyone has been PAID**
    - Still waiting for one email address
    - 5th winner not a word
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<b>current as of 1.15.2022</b>	<b>175,940.69</b>		
	Current (December)	Prior Month (November)	Prior Year (12.31.20)
SunTrust - Payroll	5,919.28	7,067.69	2,210.65
Village Bank - Operating	155,696.39	129,789.57	34,217.13
Village Bank - Capital	2,041.01	2,041.01	2,041.01
Village Bank - Loan	-	-	-
Key Receipts	54,999.50		
Key Expenditures	(29,092.68)		
Capital Savings	-		

- We currently owe about \$3630 on the lawn mower and pay \$125 a month. This is on my credit as I personally guaranteed the loan. So I am seeking approval to use \$2000 of the capital account balance and increase the payments from \$125 - \$205 so that it will be paid in full by the time I roll off the board
- New minimum wage law went into effect beginning of January and is now \$11.00/hour up from \$10. This has no impact to the umpires for the spring, however this impacts clock operators and concessions workers
- The current balance of \$175k doesn't include recent bills paid this past week as they have not cleared the bank which still includes the \$50k check written to Babe Ruth for the world series and about \$13k in expenses of which \$12k were basketball jerseys so closer to a current balance of \$113k
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- **Special Events Report**
  - Special Events Director
  - Hosting 12 70 South East Regionals check in date 7/12 - 7/19
    - 12 U South East Regionals committee
    - Alyssa will be tournament director
  - Hosting 13 U world series 2022 summer August 10-19th (might shift slightly)
    - 13 U World Series committee: Jennie offered to be part of the committee, David Perkins help be tournament director. Dawn Paciocco will help. Katie will help too!
- **Misc. topics (Alyssa:)**
  - Opening ceremonies Friday 3/25 5:30 start RAIN DATE 3/26- 3-6 or 4-7 (Adam says 4-7) Sell Booze
  - Clean up day 2/26
  - Paring schedule
  - Dick's sponsorship- Ryan has GC 2500.00.
  - Fundraiser: GAYAA night at the Diamond 5/5 Thursday. 10 per ticket - we pay 6. \$4 profit. No opt out → required to sell all 10 tickets. Will intro concept at Team parent night. No manual collection of cash or tix, all online/electronic. Game time 6:35. Player who sells the most to throw out first pitch. TEAM who sells the most- field of dreams opp.
    - Ticketing

Meeting Adjourned 8:06 NO idea who motioned but we all agreed. :)

