



Glen Allen Youth Athletic Association

www.GlenAllenSports.com

Meeting Agenda + Minutes – 4/18/22 6:30 p.m.

• **Call To Order & Attendance Alyssa Von Herbulis** o **Attendance Summary: In Attendance, Absent**

President Alyssa Von Herbulis	Director of Softball Jennie Davis	Dir. of Admin Claire Sutton
Director of Baseball Adam Lind	Asst. Dir. of Softball Jim Wheaton	Concessions Amanda Smith
Baseball ops non - voting Nick Chavis	Director of Basketball: Andrew Langua	Dir.of Sp.Events Katie Ratchford
Asst. Dir. of Baseball Michael Roper /Robbie Nester	Asst. Dir. of Basketball: Howard Turner	Dir. of Communications Daniel Riddle
Director of Membership Bobby Shockley	Vice President Scott Paciocco	Director of Equipment Ryan Hinton
Dir. of Bldgs/Grounds Philip Cook	Secretary Patty Callahan	Treasurer Stacy McPherson
Director of Field Ops John Von Herbulis		Director of Sponsorship Amanda Cook
		Immediate Past President Sean Connor non voting member

• **Guests in Attendance: None**

- N/A

• **Meeting Minutes approval and Electronic Votes between Board Meetings:**

- All Star Coaches:
 - Softball
 - 16 Bill Hamp
 - 10 u Darrell Perkins
 - 8 u Jessica Christian
 - Baseball
 - 9 Nick Hannett
 - 10 RJ Williams
 - 11 Scott Paciocco
 - 12 John Von Herbulis
 - 13 Sean Connor
 - Everyone was notified
- 2/22/22 and 1/17/22 Meeting Minutes
 - Patty made motion to approve and John second
 - No one objected motion passed

- **Program Reports**

- **Basketball Report: Andrew Langua→ Howard Turner**

- Basketball committee will be meeting in the next few weeks to review the past season (2021-2022).
- Matt will hand over keys to Andrew and Howard in next few weeks.
- Discussions for coaches next year will begin.
- Jennie update: Director at Uturn and coaches ran clinic had 5 area high school coaches-spoke with doing one w/glen allen, etc. Interested in working with us on that:)
- Appreciation for Andrew and others who helped out this season especially when we have not had a season in past years:)

- **Softball Report Jennie Davis, Jim Wheaton**

- Items discussed at last meeting have been completed/met:
 - All received: Equipment needed:
 - ~~Practice game balls-~~
 - ~~Need 10 U and 8 U catcher set (may need 2 10 U sets)-~~
 - ~~Safety balls for instructional~~
 - ~~All completed:~~ Action: need to ensure all background approved in order to be on field. Then need to do background on assistant coaches as well
- Meet about trophies soon
- Issues with scoreboards:
 - Field 7 not work, tried field 5 not working either
 - Next Steps: Have Henrico meet w/users to "show" how to use them. Only Henrico is allowed to touch them:)
- Going to meet with managers re: feedback on registration, how seasons has gone, etc.
- Scott doing awesome w/umpires
- Fall registration: would like to open registration earlier for all sports.
- Updated the All Star applications:
 - 16 u need to re-apply
 - 5 for 16 u
 - 2 for 10 u
 - 5 for 8 u (4 of the 5 have not fulfilled fundraiser)

- **Baseball Report Adam Lind, Michael Roper, Nick Chavis,**

- Items from last meeting have been completed/met: Have all coaches and all background checks completed for head and assistant coaches:
 - Jr. Rookie - 54 players - 5 teams - ~~Need one more manager (all coaches filled)~~
 - Rookie - 70 players - 6 teams
 - Minors Rec - 47 players - 4 teams - ~~Need one or two more managers (all coaches filled)~~
 - Majors Rec - 51 Players - Vote on 4 or 5 teams - ~~Need one or two managers (all coaches filled)~~
 - JBR - 78 players - 6 teams
- Potential rule change to Majors Rec:
 - Question on run limit per inning. Speaking to Adam no written rule for run limit, nor any Babe Ruth. Gentlemen's agreement to a 6 run limit, but one coach felt differently. Baseball voted and agreed 6 run limit (after 4th inning 10 run ahead)
 - Patty: Motion to have a 6 run limit for each inning for each team to apply to Majors Rec and 5 run limit for each inning for each team to apply to Minors. Daniel Second

- No one opposed the vote
- All-Star Applications Updates:
 - No applications for up to 15 age
 - 13 u 20 apps out of that 5 had not done fundraising
 - 12 u 20 apps out of that 2 had not done fundraising
 - Looks like enough players for 12/60
 - 11 U 13 apps out of that 1 had not done fundraising
 - 10 u 14 apps out of that 6 had not done fundraising
 - 9 u 12 apps out of that 3 have not done fundraising
 - 8 u 18 apps out of that 5 have not done fundraising
 - Potential to pull some 8 down to the 7 as the 7s can play up
 - 7 u 7 apps out of that 2 have not done fundraising
 - Applications and fundraising money are due by 4/20
 - Voting on 4/21 for All Stars (all coaches)
 - Notifications to players by 4/25
 - Uniform sizing 4/26-4/28
 - Some coaching spots are still open (some said it would help if their child was picked).
 - Parents may add a second jersey at their expense and hats-at their expense.
- Fundraiser switch to Opt-out if requirements are not met.
 - Sold 924 tickets to date (everytime get an all star application the number goes up:)
 - Need to continue to market this (Daniel will post on facebook)
 - Some teams do not have a team parent so not as focused. Have a lot of work at jack bourne park (holes - see out). Last few years not hit our fundraising goals.
 - Created a "Donation" on the website. Topper passed away. Instead of sending flowers please send a donation to Glen Allen for Jack Bourne. In cases where families unable to to sell tickets (family has 3 kids - not able to sell that many tickets) offer that family to pay \$50.
 - Ideas for next year: (discuss next meeting)
 - Put \$50 as 'debit' on account
 - Prefer it that team forfeits playing on the championship
 - Add cost of fundraising upfront rather than punish child for something the parent did
 - Sit player for an entire game until paid
 - Up front "190" but allow parents to unclick to go to "140"- have to opt into doing fundraising. IF You click this button to fundraising then
 - Surrounding lakeside, goochland, new kent, etc. all fees right around where we are. Would this increase in payment to drive people to others places.
 - Next step: robbie will follow up w/other areas to understand their fees, fundraising, etc.
- Game board controllers not being replaced at RFP.
 - Owner: Alyssa and Jennie : Each team manager pick one person who is "responsible"to set up and to put away
- **Buildings and Grounds / Field Operations Philip Cook/ John Von Herbulis –**
 - Items from last meeting:
 - Pick up trash buckets and pay kids w/gum, etc.: Did we get this set up?
 - Action: Alyssa to follow up to see if this was set up?
 - Did we get new locks? May need to get some new locks-Alyssa will get them
 - We did get new locks on the press boxes
 - John up there on Saturday-trash cans were empty. Field 2 wind screen had zip tied - those zip ties have popped loose. Need to go back to fix.
 - Gator-someone snapped the key a second time-john ordered replacement.
 - Rain today will more than likely cancel tomorrow (more than likely RFP as well)
 - Jack Bourne "wish" list of repairs. We need a small budget - 8 x8 that have rebars that need to be replaced because they are dangerous, press box roofs, sink concession stand drip needs to be addressed. Joh will reach out to Mark to get help.
- **Concessions Amanda Smith**

- The only thing I have for the meeting tonight is still looking for a replacement for concessions for next term. I would also like to see if anyone with keys could be a back up for the delivery truck on Thursdays when I am unavailable.
 - Sams pick up and put ourselves
 - Cisco has to deliver (put cold/frozen away). No formal "time" slot-anyone to back up for the occasion she can't get there.
 - If Alyssa is in town she can do that
 - Ryan will be "back Up" but he may need key
- Next meeting: Look at revenue off concessions (great for families and way for us to make money). Want to make sure we are profitable.
- March: netted about \$1,300. Sales - food cost - payroll (not workers comp insurance ,etc.) . 2021 netted about \$4,800.
 - A HUGE effort to keep this going-getting kids to work, a LOT of volunteer time, etc. cover our cost-we are a non profit-can't show net income or could lose our status as non-profit.
- Maybe pay someone to do this duty?
- **Travel League Update Melvin Slough / Brian Harris**
 - Asked to use Jack Bourne for 8 U: did not get people to sign up
 - Working on travel league in the fall (Tuckahoe started one as well)
 - Melvin wants together w/Alyssa to discuss fall Travel League
- **Equipment Report Ryan Hinton:**
 - Received last shipment of baseballs from Disco
- **Administrative Reports**
 - **Secretary Report:** Nothing
 - **Vice President Report Scott Paciocco**
 - ~~Item from last meeting: We have enough Umpire gear~~
 - gear in field 2 and gear in train. A few take it home who have been doing this forever.
 - Joel Booth ends on 5/15-sent a reminder to schools yesterday
 - Nothing coming due
 - **Communications Report Daniel Riddle : Nothing**
- **Sponsorship Report Amanda Cook**
 - Item from last meeting: Follow up from last meeting Daniel: need to see how expensive it is to replace "sponsor" windscreen w/plain one w/ability to put small banners on top of that
 - Completed as part of clean up day
- **Treasurer's Report Stacy McPherson**
 - Follow up from last meeting: CPA after the current one retires this summer: anyone volunteered yet?
 - Alyssa's "friend" will do it! Wait until tax season is over to get involved
 - Jerseys, hats, etc. all paid for except for one invoice just received
 - 2K funds could be leveraged for some Jack Bourne items.

Current (as of 4.18)	94,828.34		
	March 2022	February 2022	March 2021 (PY)
Suntrust (Payroll)	4,632.71	1,478.67	10,218.17
Village - Operating	98,122.92	124,053.34	46,562.84
Village - Capital	2,041.01	2,041.01	2,041.01
Key Receipts	16,989.16		
Key Expenditures	(42,919.58)		

- **Special Events Report** Katie Ratchford

- Hosting 12 70 South East Regionals check in date 7/12 - 7/19
 - 12 U South East Regionals committee: phillip, lori bratton, alyssa, and mike mccormick and katie with Alyssa will be tournament director
 - Moving well-in good shape.
 - Follow up from last meeting: Phillip going to mission bbq to see if would sponsor our kick off -they said no. working to find another BBQ ,etc.
 - Waiting for fee information
- Hosting 13 U world series 2022 summer August 10-19th (might shift slightly)
 - 13 U World Series 2022 Committee: David Perkins, Jennie Davis, Dawn P., Sean Connor, Anthony Connor, Kendall V., Alyssa V. and Katie. David Perkins help be tournament director
 - Moving well - in good shape.
 - Waiting for fee information.
 - Can charge entrance for wrist band.
 - Also vendor to print programs for both 12 u and world series (for free)
 - Some vendors are giving us a kick back of 25% back-should pay for expenses
 - Our goal is to break even-great if make money
 - Babe ruth changes it every year so hard to plan:)
- Wiffle Ball:
 - 0 traction on this-need to do a better job of these
 - Perhaps do it after middle school is out - most people have multiple kids/multiple teams
 - We need to do a better job of promoting them
- Camps: Ryan ran camp last year - he agreed to do that again, but need dates
 - Action:
 - Ryan to let know dates for camp- no updates as of today (next meeting)
 - High School Camp?
 - Action: Adam and Jennie will talk to high school coaches.
 - Jennie said Grayson Radcliff would do one=played for Rockville and Indiana. Jennie will work with her on dates.
 - Request: dates by next meeting

- **Misc. topics (Alyssa:)**

- **Confirming returning board members- replacements?**
 - Patty Callahan will be leaving
 - Stacie (have a potential candidate) , Amanda Cook, Phillip Cook not returning
- **Fundraiser "incentive":** discussed earlier
- **Topper Phelps:** discussed earlier
- **WS and SER volunteers:** will have a sign up genius (field runners, score keepers, set up beforehand, etc.). We will need a lot of help this summer
- **All-Star updates:** previously discussed earlier

- **Meeting Adjournment:**

- **Robbie motion to adjourn 8:07**
- **Patty second motion**

- **Anyone opposed? No one opposed:)**

Glen Allen Youth Athletic Association * PO Box 1074 * Glen Allen, VA 23060 * www.GlenAllenSports.com A 501(c)(3) organization