



# Glen Allen Youth Athletic Association

www.GlenAllenSports.com

## Meeting Agenda + Minutes – 11/15/21 5:30 p.m.

### • Call To Order & Attendance Alyssa Von Herbulis o Attendance Summary: in attendance, Absent

President Alyssa Von Herbulis	Director of Softball Jennie Davis	Dir. of Admin Claire Sutton
Director of Baseball Robbie Nester	Asst. Dir. of Softball Jim Wheaton	Concessions Amanda Smith
Asst. Dir. of Baseball Nick Chavis	Director of Basketball: Andrew Langua	Dir.of Sp.Events TBD
Asst. Dir. of Baseball Michael Roper	Asst. Dir. of Basketball: Howard Turner	Dir. of Communications Daniel Riddle
Director of Membership Bobby Shockley	Vice President Scott Paciocco	Director of Equipment Ryan Hinton
Dir. of Bldgs/Grounds Philip Cook	Secretary Patty Callahan	Treasurer Stacy McPherson
Director of Field Ops John Von Herbulis		Director of Sponsorship Amanda Cook
		Immediate Past President Sean Connor non voting member

### • Guests in Attendance: None

- Welcome Jennie Davis, new Director of Softball. She has a daughter in the softball program. Loves doing fundraising:)

### • Meeting Minutes approval and Electronic Votes between Board Meetings:

- [10/24/21 Meeting minutes approval](#)
- John voted motion to approve
- Jim seconded motion
- No one opposed- motion passed

### • Program Reports

#### o Basketball Report: Andrew Langua, Howard Turner

- o Follow up from last meeting:
  - Coaches filled:
    - ~~Still short a few coaches mostly in the instructional league and girls divisions, potentially one coach for each of girls division. Howard will follow up with exact number of coaches needed (see below)~~
  - Need commissioners for each age group (observe coaches, sessions, funnel for communication so that matt, howard, etc. not overwhelmed)

- Follow up as of 11/5: Scorekeepers, referees, and commissioners, etc.
- Going as smooth as can be. We had a very good turn out at the try outs.
- Included Beaverdam and Rockville
- Rockville just confirmed 16-18 team ( great to work with-took some of our wait listed players and may go vice verses on other ages)
- Dick's savings day last day in October- made \$1,500 and some savings cards that we received as well.
- Background checks: get savings cards, reimbursed, or donate the fee
- Background check provider: 50% of our basketball coaches coach baseball so we have to use the Cal Ripken requires a specific company to use. Cost is \$25.50

#### Glen Allen teams and head coaches

Boys 8/9-Araia	10	Boys 12/13-Bostain	10	Girls 8/9- Mahalik	10
Boys 8/9-Benton	10	Boys 12/13-Castellar	10	Girls 8/9-Sanders	10
Boys 8/9-Casstevens	10	Boys 12/13-Easter	10		
Boys 8/9-Chrapnek	10	Boys 12/13-Green	10	Girls 10/11- Eppihimer	10
Boys 8/9-Cleaver	10	Boys 12/13-Hetzel	10	Girls 10/11- Goode	10
Boys 8/9-Goode	10	Boys 12/13-Kreiser	10		
Boys 8/9-Turner	10	Boys 12/13-Peterson	10	Girls 12/14- Brooks	10
		Boys 12/13-Poindexter	9	Girls 12/14- Imler	10
Boys 10/11- Bostain	10	Boys 12/13-Skunca	9	Girls 12/14-Cranford	10
Boys 10/11-Fulson	10			Girls 12/14-Turner	10
Boys 10/11-Giedgowd	10	Boys 14/15-Brown	10		
Boys 10/11-Juliano	10	Boys 14/15-Buxbaum	9		
Boys 10/11-Lewis	10	Boys 14/15-Green	9		
Boys 10/11-Murchison	10	Boys 14/15-Hetzel	9		
Boys 10/11-Sapp	10	Boys 14/15-Lydiard	10		
Boys 10/11-Terrell	10	Boys 14/15-Mehigan	9		
Boys 10/11-Ward	10	Boys 14/15-O'Neal	10		
Boys 10/11-Wichman	10	Boys 14/15-Peterson	9		
		Boys 14/15-Ray	10		
Boys 16-18-Ambert	9	Boys 14/15-Roper	10		
Boys 16-18-Carey	9				
Boys 16-18-Casstevens	9				
Boys 16-18-Fox	9				
Boys 16-18-Goode	9				
Boys 16-18-Kirkland	9				
Boys 16-18-Kretowicz	9				

11/13 Tryouts went very well. Good tryout rate (estimate 35%+ overall). Completed event early with no incidents. Teams were loaded and activated before 5PM on Sunday. No coaching vacancies remain (closed the last two coaches on Thursday and Friday).

Registrations: 416 Boys, 80 girls, and 84 Instructional. A handful of waitlisters to handle.

Beaverdam bringing one team in each of the following divisions: B8/9, B10/11, B12/13, B14/15, B16/18, and G12/14.

Rockville bringing two B8/9, three B10/11, 3 B12/13, one G8/9, one G10/11, and two G12-14. They will bring either one or two Instructional teams and may bring a B16-18 team (will confirm NLT 11/16)

#### ● Softball Report Jennie Davis / Jim Wheaton

- We did have a major issue with a Coach during 8U not Glen Allen coach but another team's.
  - Played another team one coach said one of the bats was illegal. Ump, coach, other coach looked at it, etc. reviewed rules and determined it was "legal". The coach threw the bat and reacted with inappropriate anger. Kayla addressed with ogdsl and Chris McCook (in charge of umpires).
- Jennie is working with Kayla on what's coming up with Spring.
- Working with sponsors, volunteers, etc.
- Jim going through inventory
  - Jug machines are not in working order
  - Need practice balls for spring
  - Meet w/Donnie Phillips at Disco for jerseys for spring
  - One more equipment check in next week so should have it by next meeting
  - Alyssa:
    - Ryan equipment shortage - may want to use the leftover Dicks to go ahead and buy balls, etc.
    - Looking into some items that may have been buddy ball, etc. trying to determine if Glen Allen items/not? Jim mentioned several items out of date and need to be cleaned up.

#### ○ Baseball Report Robbie Nester/Nick Chavis/Michael Roper

- Follow Up from Last meeting:

- Some Umps and some Coach issues with the internal umpers: Action:
  - Robbie will come back with options
  - Scott to clean up Arbarter system so don't have to pay for people no longer applicable
  - Some sort of training on how umpers can give board feedback on parent real time
  - Robbie talked to Chris McCook about merging training with our folks and their folks. That will not be an issue and will get with Scott to see how many of our "folks" we have. Need to determine the date.
- Paper flyer: how many and to what schools?
  - Action Item: Daniel will own will assist to get on 1/3 sheet or 1/2 sheet
- Fundraiser:
  - Regardless of the option chosen, we would still offer the opt out at \$40 per player
  - Option 1: Need a catchy name....As proposed we can add a fundraising amount at registration. This would be required of all registrants and paid when they sign up. The number would need to be \$50 per player. This would get them 5 tickets they could keep or sell to friends and family members. The tickets would go into a drawing for cash prizes similar to the big money raffle. \$1000 grand prize, \$500 second place and \$250 third place. Pros: -the money is collected from everyone upfront -requires no tracking or handling of money, this is huge! Cons: -we may lose people who can't afford that large \$ outlay upfront -would require some back and fourth with handing out tickets and collecting tickets I believe many would just pick the opt out since it's cheaper and chances of winning aren't great
  - Option 2: GAYAA night at the Diamond. As planned in 2020, we would have a designated game night. We would block the game in Splay and not hold any GA games that night to enable everyone to attend. We will ask each player to sell 10 tickets. The squirrels give the tickets to us at a discount so we would make \$30 per player if they sold all 10, but more if they want to compete for the first pitch. They've offered a field of dreams game to the team who sells the most tickets. They will also offer the first pitch to the female and male player who sells the most tickets so there is a little friendly competition. And we can get our players involved in the sideline games, etc. we can set up a jot form for tickets sold and online money collection (similar to big money raffle) Pros: - it's a baseball game, so it's in-line with what we do and it offers a community event to bring members together -we will likely have folks who opt out but still want to chance to win the first pitch so may double dip -supports local sports who support us -won't have to collect any money Cons: -rain date would be needed -manual tracking process on the back end for contest and will need to get tickets to players
  - Vote confirmed for #2: no one opposed.
    - Cost at gate is \$12 Squirrels will sell them to us for \$6 (normally big group \$7:)
    - Amanda and Clare offered to help with this until someone for Special Events
  - Squirrels also discussed doing open day ceremonies, skills at diamond, etc.
- Indoor tryout space? Action item: Kayla and Robbie to request space
  - Confirmed: Rock It January 10 and 11 for Minor and Major tryouts
  - Trying to determine practice schedule - need to finalize with Rock It.
- New Agenda Items:
  - Registration is set (need to determine fundraiser information determined first)
- Travel baseball
  - Spoke with Melvin working on contract with Glen Allen and them. Things that would benefit Glen Allen-should hear more by the end of week.
  - County noted fields being used more and trying to recoup and charge 3% fee for any tournament (NOT our spring fee) which would impact our Travel Ball. 3% on what team pays (example: 300 fee-balls, umpers, etc. 60/40 with Melvin and Bryan (PSE). Melvin and Bryan said the margin is not that big. In the fall we would

expect 4k this year forecast 4k to 4,300. Spending every weekend they are refusing to do them. Speaking with Ryan hinton options: run it like a comp league-same night of week. Need to make up \$5,200. Great idea to have fields with lights.

- Action: Baseball and softball ops to brainstorm on options
- Baseball director: Robbie has a new job so he will move to Assistant Baseball Director (Baseball ops:). Trying to identify someone with a younger child. Adam Lind: He has a son in rookie this year (13 and 9 years) and he coached Charley's team this year. He went above and beyond to ensure a good experience for kids. Make sure kids learn sportsmanship, learn the game, etc. Mike Roper: knowledgeable, organized, etc. chatted with him.
  - Off line discussions will occur to determine how/who on assistant director positions.
  - Andrew motioned to Adam Lind to director
  - Michale Roper second
  - No one opposed so motion passed
- **Buildings and Grounds / Field Operations Phillip Cook/ John Von Herbulis**
  - John: lawn mower was beat up at the end of the season. Sent off for repair pick up on Thursday.
  - Met w/Travis Henderson about repairs waiting to hear back. Going to do some winterization (turn off water into bathrooms, etc.)
    - Talked to dan scratch (sp? ) about improvements He said get estimates to get a wish list.
  - Committee to put to use in spring:). Instead of just john and phillip would have a committee to contribute.
- **Concessions Amanda Smith**
  - still need staff or volunteers to help with end of season clean up and possibly now doing it on a Saturday morning in December (after the Thanksgiving break). The county closes the fields at dark so there isn't much time in the evenings after school or work.
    - Potentially do it during the week due to freezing pipes, etc.)
- **Travel League Update Melvin Slough / Brian Harris**
  - See above notes
  - Trying to wrap up finances, etc. expected \$4k to \$4,300 profit.
  - They do not want to renew contract
  - **Action: baseball and softball ops to brainstorm on options**
- **Equipment Report Ryan Hinton**
  - Okay with Adam as director
  - Okay with travel ball idea
- **Administrative Reports**
  - **Secretary Report:** Nothing
  - **Vice President Report Scott Paciocco**
    - Insurance renewals: Scott: director and officer policy tripled Alyssa, Stacy, Scott, etc. working on this. Put together a summary on this. Scott will continue to work with Jessica on this to ensure all the numbers/data are accurate. Numbers are a little skewed due to COVID, etc.
      - Scott still working w/jessica on numbers
      - Budget item will be higher than it was-total increase for all insurance 8% not include arbiter
    - Arbiter renewal: cleaned up names and decreased by 30%
    - Umpire stuff is still in motion: Babe Ruth does come down and train sometime in February timeframe at the library, etc. Some of the state officials come down, etc. might be a good idea to include with McCook's training. Will coordinate offline on sessions.
      - New resource Julio-profession umpire in Puerto Rico.
- **Communications Report Daniel Riddle :**
  - Board meetings appear in the calendar. Have a space on the website that provides a link to contact someone to get a meeting invite.

- Idea: get to know our volunteers series: create more awareness about helping. Howard liked it and Scott thinks it's an awesome idea.
  - Alyssa will work with Daniel to get this set up

- **Sponsorship Report Amanda Cook**

- Amanda will take the banners down. We will want to do a “thank you” shout out.
- World Series as well as “normal” ways to donate for sponsors.

- **Treasurer’s Report Stacy McPherson**

- Follow up from last meeting: payout from raffle
  - 3 out of 5 have been paid
  - Still waiting for one email address
  - 5th winner not a word
- Money below includes the 50K from county that will pay for host of world series

<b>current as of 11.15.2021</b>	<b>122,599.23</b>		
	<b>Current (October)</b>	<b>Prior Month (September)</b>	<b>Prior Year (10.31.20)</b>
SunTrust - Payroll	9,163.91	1,725.88	896.94
Village Bank - Operating	122,981.63	66,467.56	17,536.28
Village Bank - Capital	2,041.01	2,041.01	2,041.01
Village Bank - Loan	-	-	-
Key Receipts	79,608.13		
Key Expenditures	(23,094.06)		
Capital Savings	-		

- **Special Events Report**

- Special Events Director
- Hosting 12 70 South East Regionals check in date 7/12 - 7/19
  - 12 U South East Regionals committee
  - Alyssa will be tournament director
- Hosting 13 U world series 2022 summer August 10-19th (might shift slightly)
  - 13 U World Series committee: Jennie offered to be part of the committee, David Perkins help be tournament director. Dawn Paciocco will help.

- **Misc. topics (Alyssa:)**

- Patty motioned to adjourn
- Scott Seconded motion
- No one opposed adjourned at 7:51 pm

